



February 25, 2013

## Clean Energy Releases Third Edition of "The Road to Natural Gas"

SEAL BEACH, Calif.--(BUSINESS WIRE)-- Clean Energy Fuels Corp. (Nasdaq: CLNE) today released the third edition of "The Road to Natural Gas," an update of its growing portfolio of customers making the switch to natural gas as a transportation fuel or expansion of their current fleets. This edition includes new agreements signed with additional fueling partners as potential locations for new Clean Energy stations along the expanding **America's Natural Gas Highway®**.

"This year is already shaping up to surpass 2012 in the drive towards natural gas," said Andrew J. Littlefair, Clean Energy's CEO and president. "After taking the 'chicken versus egg' issue off the table as we completed the first 70 stations of America's Natural Gas Highway, and with gasoline and diesel prices at near historic high levels, we are seeing significant interest and movement by the long-haul trucking industry to make the switch to natural gas. I'm also pleased by Clean Energy's growth in our core businesses of refuse, transit and airports with a total of 127 new station projects completed in 2012, an 87% increase in overall station construction over 2011."

The third edition of "The Road to Natural Gas" (attached below) contains a listing of natural gas fuel agreements signed or executed since the second edition was released on November 1, 2012.

With the current national average price of \$4.14 a gallon for diesel and \$3.74 for gasoline (02/18/13), both fuels are significantly more expensive than natural gas at the pump, up to \$1.50 depending on local market conditions. The use of natural gas fuel not only reduces operating costs for vehicles, it also reduces greenhouse gas emissions up to 30% in light-duty vehicles and 23% in medium to heavy-duty vehicles. The U.S. Department of Energy reports that 98% of the natural gas consumed in the U.S. is sourced in the U.S. and Canada, making natural gas a secure North American energy choice.

**Clean Energy** (Nasdaq: CLNE) is the largest provider of natural gas fuel for transportation in North America and a global leader in the expanding natural gas vehicle fueling market. We have operations in compressed natural gas (CNG) and liquefied natural gas (LNG) vehicle fueling and construction and operation of natural gas fueling stations. Wholly-owned subsidiaries include IMW Industries, Ltd., which supplies CNG equipment for vehicle fueling and industrial applications worldwide; NorthStar, which supplies LNG and liquefied to compressed natural gas fueling system technologies and equipment, station construction and operations; BAF Technologies, which provides natural gas vehicle systems and conversions for taxis, vans, pick-up trucks and shuttle buses; and Clean Energy Renewable Fuels (CERF), which develops renewable natural gas (RNG), or biomethane, production facilities in the U.S. For more information, visit [www.cleanenergyfuels.com](http://www.cleanenergyfuels.com).

**Forward-Looking Statements** — This news release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 that involve risks, uncertainties and assumptions, including statements about the deployment of natural gas vehicles, the amount of natural gas fuel expected to be consumed by new and existing customers, the number and location of stations to be included in America's Natural Gas Highway, the timing for the completion of construction of these stations, the benefits of natural gas relative to diesel fuel, and expectations about the future adoption of natural gas as a vehicle fuel. Actual results and the timing of events could differ materially from those anticipated in these forward-looking statements as a result of several factors, including, but not limited to, the performance, availability and benefits of natural gas trucks relative to gasoline and diesel trucks, the number of natural gas trucks deployed by our customers, permitting or other delays encountered during the identification of locations for, and the construction of, natural gas fueling stations, including those stations planned for America's Natural Gas Highway, and the price per gallon of natural gas fuel relative to diesel and gasoline. The forward-looking statements made herein speak only as of the date of this press release and, unless otherwise required by law, the company undertakes no obligation to publicly update such forward-looking statements to reflect subsequent events or circumstances. Additionally, the reports and other documents the Company files with the SEC (available at [www.sec.gov](http://www.sec.gov)) contain risk factors, which may cause actual results to differ materially from the forward-looking statements contained in this news release.

### THE ROAD TO NATURAL GAS

Volume III; February 25, 2012

**New Fuel and Service Agreements with Clean Energy** (November 2, 2012 — February 25, 2013)

#### **Refuse/Other Vocational Industries**

*Since the last edition of Road to Natural Gas, 455 new CNG refuse trucks were delivered to Clean Energy's 101 refuse customers and another 567 additional CNG vehicles were ordered. The average refuse truck consumes over 10,000 gallons of fuel a year. A few recent highlights include:*

- New York City Department of Sanitation, the largest municipal refuse fleet in the country, selected Clean Energy to maintain their CNG station in Queens. As DSNY expands their CNG fleet, Clean Energy expects to construct additional stations located throughout the NYC area.
- Clean Energy is constructing its first fuel station that will use renewable natural gas for Atlas Disposal in Sacramento, CA. The bio gas will be derived from a food-waste Anaerobic Digester, be cleaned and turned into CNG for Atlas Disposal's trucks.
- The City of Los Angeles and Clean Energy extended its relationship with a five-year contract that will represent millions of gallons of LNG to be provided for its fleet of refuse trucks.
- Clean Energy will construct a fuel station for Alameda County Industries in San Leandro, CA that is expected to provide CNG for 36 trucks.
- Clean Energy signed an agreement to construct a station for a new customer, Garden City Sanitation in Santa Clara, CA, that is anticipated to fuel their 47 CNG trucks.
- Clean Energy is constructing another station for Republic Services in Anaheim, CA that is projected to fuel 78 additional CNG trucks.
- The City of Tampa, FL began fueling CNG refuse trucks at Clean Energy's Tampa Airport station. Tampa's mayor announced plans for moving their entire fleet of more than 100 trucks to CNG.
- The City of Tempe, AZ began fueling their CNG trucks at their LCNG station that is operated and maintained by Clean Energy.
- The City of Scottsdale, AZ has started fueling their CNG refuse trucks at their station that was recently upgraded by Clean Energy.
- Clean Energy opened the first CNG station for USA Hauling, Connecticut's largest waste & recycling company. Metro Taxi, Yellow Cab and AT&T CNG vehicles are also fueling at the station, which is located in Hartford.
- Covanta Essex opened its first CNG fueling station in Newark, NJ as part of the overall Covanta/Clean Energy national agreement.
- The ready-mix concrete truck sector has begun to make the transition to natural gas as a transportation fuel demonstrated by the number of CNG trucks on display at the World of Concrete exhibition this month. Clean Energy is fueling ready-mix concrete CNG trucks for Ferrara Bros. Building Materials Corp. in New York and Ozinga in the Midwest.
- Clean Energy is constructing its first fueling station for the asphalt industry in Wisconsin to serve Northeast Asphalt, Inc.'s new CNG-filling portable trailers to provide CNG for mobile asphalt plants.
- New York City Mayor Michael Bloomberg and Clean Energy co-founder T. Boone Pickens last week unveiled the first CNG-powered gourmet food truck owned by Neapolitan Express. The truck also features CNG-powered cooking equipment and generators. Clean Energy will be the exclusive fuel provider for Neapolitan as it rolls out additional CNG food trucks across the country.

## **Transit**

- The City of Torrance, CA signed an agreement with Clean Energy to construct, own and operate a private CNG fueling facility for up to 70 buses and over 20 trash trucks.
- Clean Energy signed a contract with Veolia Transportation and another with MV Transportation, to construct, own and operate private CNG stations expected to fuel 150 Los Angeles Department of Transportation buses.
- The City of Tempe, AZ will replace 40 gasoline buses with CNG units that will fuel at a Clean Energy station.
- Long Beach, CA Transit completed its first phase to transition over 60 electric hybrid buses to CNG as part of a master agreement with Clean Energy to oversee maintenance of the its CNG fueling station.
- The cities of Las Vegas, Dallas and Los Angeles added para-transit vehicles to their existing fleets.
- Clean Energy customer and transit agency for San Bernardino County, CA, Omnitrans, was the first customer to receive 60 ft. articulated CNG buses built by New Flyer Industries, a leading manufacturer of CNG buses.

- Dallas Area Rapid Transit (DART) is now taking delivery of five new CNG transit buses every week until the agency reaches its 452-bus order. DART will fuel its total CNG fleet, which includes 200 para-transit vehicles, at four CNG stations built by Clean Energy.
- Canton, OH's transit agency, SARTA, has begun to fuel its CNG bus fleet at Clean Energy's private and public fueling stations in the area.

### **Airports/ Shuttles/Taxis**

- Super Shuttle, already one of the country's leaders in the transition to CNG, is expanding its CNG fleet in California by over 100 new CNG vans.
- Clean Energy opened a new CNG station at Hertz Rent-A-Car's LAX property.
- Clean Energy opened a CNG station at San Diego International Airport to service Enterprise Rental and Ace Parking among other fleet vehicles serving the area.
- Chicago added 63 CNG taxis and para-transit vehicles growing their total to over 400 NGV vehicles, an increase of 39% since the beginning of 2012.
- Partnering with Parking Company of America, Clean Energy opened two new stations at Cleveland-Hopkins International Airport.
- Bell Transportation announced it is adding an additional 90 CNG taxis to their fleet that will fuel at Clean Energy's station at the Las Vegas Airport.
- San Francisco Yellow Cab added 35 CNG taxis to their fleet, which fuels at Clean Energy's SFO Airport station.

### **Trucking Companies/Shippers/Carriers**

*As the latest transportation sector to transition to natural gas, the long-haul trucking industry is adding trucks to their fleets, which are expected to fuel at Clean Energy's LNG and CNG stations. Below are some of the most recent natural gas adopters:*

- YRC Worldwide added four LNG trucks to their Southern California fleet.
- UPS has expanded their LNG fleet to 70 with 12 additional tractors that will fuel at Clean Energy's Phoenix station.
- Modern Transportation ordered its first LNG tractors and will fuel at Clean Energy's Latta, SC station along the I-95 corridor.
- Lancaster Foods deployed their first two LNG trucks in Maryland, where they will fuel at Clean Energy's network of stations in the Mid-Atlantic area.
- 99 Cent Stores added 13 LNG trucks to their Southern California fleet.
- California Cartage Company signed an agreement with Clean Energy to construct a fueling station for yard hostlers at its container site in Los Angeles.
- Red Bull has recently deployed two new LNG trucks in CA.
- Land O'Lakes added eight LNG trucks to its CA fleet.
- Cintas has deployed four LNG trucks in CA.

### **Stations on Clean Energy's "America's Natural Gas Highway®" Completed November 2012 — January 2013**

- Gretna, NE Flying J
- West Memphis, AR Flying J
- Wells, NV Flying J

- Lafayette, LA Clean Energy
- Midland, TX Flying J
- Pontoon Beach, IL Flying J
- Roland, OK Pilot Station
- Perrysburg, OH Flying J
- Lake Station, IN Flying J
- Indianapolis, IN Flying J
- Shreveport, LA Flying J
- Cheyenne, WY Flying J
- Lake Havasu, AZ Pilot
- Jacksonville, FL Pilot
- Matthews, MO Flying J
- Mesquite, TX Clean Energy
- Oak Creek, WI Pilot
- Altoona, IA Pilot
- Fort Worth TX South Clean Energy
- Albuquerque, NM Flying J
- Coachella, CA Clean Energy
- North Platte, NE Flying J

#### **New Fueling Station Agreements Signed with Regional Partners**

*As Clean Energy continues to build out its America's Natural Gas Highway, we have signed agreements with regional partners that provide a network of locations for additional natural gas fueling stations. We will work with the below partners to identify strategic locations for new Clean Energy stations.*

- Road Ranger, a leading truck stop, gas station and convenience store chain in the Midwest
- Suhaan Group, a Houston-based regional operator of truck fueling stations
- Petroleum Wholesale, a Southwest operator of truck stations and gasoline stations

Clean Energy Fuels Corp.

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Source: Clean Energy Fuels Corp.

